

Message Text

UNCLASSIFIED

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21

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DRAFTED BY EUR/SOV:MKOVNER:JK

APPROVED BY EUR/SOV:MKOVNER

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FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

UNCLAS STATE 245200

E.O. 11652: NA

TAGS: BTRA, US, UR (VAN KENNEN, JAMES F.)

SUBJECT: TRAVEL OF JAMES F. VAN KENNEN

FOR COMMATT

1. MR. JAMES F. VAN KENNEN, PRESIDENT OF AMERICAN ALLOYS AND REFRACTORIES COMPANY, PLANS TO ARRIVE IN MOSCOW ON DECEMBER 2 TO EXPLORE POSSIBILITIES FOR PURCHASING FERRO-ALLOYS (FERRO-SILICON, FERRO-MANGANESE, FERRO-CHROMIUM, ETC.), GRAPHITE, CARBON OR GRAPHITE ELECTROS AND FLUROSPAR, AND FOR SELLING AUTOMOTIVE OIL AND GAS ADDITIVES, TRANSMISSION AND RADIATOR SEALER AND WATER PUMP LUBRICANT.
 2. HIGH-LEVEL INTEREST IN DEPARTMENT WOULD APPRECIATE YOUR FACILITATING VAN KENNEN'S ACTIVITIES IN MOSCOW AND MAKING APPOINTMENTS FOR HIM WITH RELEVANT FOREIGN TRADE ASSOCIATIONS.
 3. VAN KENNEN HAS ALSO BEEN IN TOUCH WITH THE US-USSR TRADE AND ECONOMIC COUNCIL IN NEW YORK. PLEASE COORDINATE EFFORTS WITH JOHN CONNOR.
 4. VAN KENNEN WAS ENCOURAGED TO CONTACT TOM NILES OF COMMERCIAL OFFICE ON HIS ARRIVAL. INGERSOLL
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To: MOSCOW
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